

小范围合集 第二重点

- 文档中每套机经重要级都是相同的。
- 机经能看多少看多少，看不完的至少浏览一遍想下思路。
- 口语机经不能背诵，答案只能做参考，必须要经过修改，要有自己的答案

第一套

1

Describe the differences between two singers that you are familiar with. Please include reasons and examples to support your response.

The two singers I am familiar with are Lady Gaga and Beyonce. There are two major differences I find between them. First, Lady Gaga has received training in classical and jazz music so in her live performances, she likes to improvise her music and play the piano herself. Beyonce is more focused on dancing and singing. Second, Lady Gaga holds certain strong views toward the society and the younger generation. Therefore at her concerts she often talks about embracing diversity in the world and encourages young people to be who they are. Beyonce on the other hand talks more often about poverty and racial equality.

2

Some people prefer to eat fast food. Others prefer not to. Which do you prefer and why? Please include reasons and details in your response.

Personally, I prefer not to eat fast food. First, fast food is usually high-fat and high-carbohydrate, which is really unhealthy for us. For example, in my last semester in college, I had a lot of fast food during the finals, and I was getting fat and feeling tired easily. Then I realized fast food provides no nutritional value to our body. In addition, there are plenty of other options for food I can choose from in the city I'm living in and the speed of those places is just as fast as a fast food restaurant. For instance, the soup noodle place in my neighborhood serves food within five minutes upon order and the food there is much healthier.

3

阅读：学校宣布要增加 **fine arts** 的课程，要求学生学习至少三门 **fine art courses**，理由 (1) **work require various ability, good for work** ; (2) **help students relax**。

听力：男学生抱怨 (1) 会影响他选其他课的时间，他以后想去银行工作，所以他觉得他应该多修专业课程，如果他多修了艺术，就要少修他 **major field** 的课程，对就业不好；(2) 不是每个人都对艺术有天赋，喜欢上这些课，他上学期学了雕塑，一点都不能放松，很 **stressful**。

The university is going to require students to take additional courses in fine arts and the man in the conversation disagrees with this policy. First, the university believes that fine arts courses require various skills, which will benefit students' careers in the long run. However, the man in the conversation would like to work for a bank after he graduates. If he takes

additional fine arts courses, his time for courses in his major field will be limited, which will negatively affect his professional expertise. Second, the university thinks that fine arts courses can help students take some time away from their academic courses and relax. The man in the conversation, on the other hand, thinks that these courses will induce additional stress for students who do not have a talent in arts. For these reasons, the man in the conversation opposes the new plan.

4

阅读: **self-serving bias**, 人们喜欢把 **success** 归功于自己。**failure** 怪其他人或者事。

听力: 教授举了一个实验例子, 找了一群人测 **IQ**, 然后不管他们考怎样, 就把考生分成两群, 一群跟他说考很高; 另一群跟他说考很低, 然后再对他们 **interview**, 发现, 考高分的会说是因为自己的智力水平高; 考不好的会 **blame**, 说他们被很多 **factors** 影响了。

The term “self-serving bias” refers to a cognitive process in which people focus on their own achievements and strengths while attributing their failures to other factors in order to maintain their self-esteem. The professor uses the example of an IQ test experiment to demonstrate the influence of self-serving bias. A group of people were asked to take the IQ test and then these people were separated into two groups regardless of their test results. The experimenter told one group that they did well on the test and told the other group that they did badly on the test. As a result of self-serving bias, the group that thought they did well told the interviewer that it was because they were highly intelligent. However, the other group who thought they did badly blamed other people or factors for their bad results, as if the results had nothing to do with themselves.

5

男孩子因打篮球 **hurthis feet** 需要去看 **hospital clinic**, 但明天有考试, 没时间。

(1)女生建议他今天去看医生, 但男生担心有可能要排很久队, 不想浪费时间, 因为今天有 **review session**, 他不想错过; (2)男生自己说, 明天把所有事都忙完了再去, 但这样脚伤可能会加重。

The man in the conversation just hurt his feet but doesn't have enough time to go to the doctor because he has to prepare for an exam tomorrow. He can either still go to the doctor today or wait until he finishes his exam tomorrow. In my opinion, it is better for the man to go to the doctor after he finishes his exam tomorrow. First, if he goes to the doctor today, there might be a lot of people waiting in line. His time will be wasted and he will miss out the review session for his exam. For a college student, academic performance should always be a priority. Second, if he goes to the hospital after he finishes his exam the next day, he will be better prepared for the exam and can visit the doctor with less worry and stress. Therefore, I prefer the second solution.

6

树木形成的两种保护机制, 能在森林火灾的时候保护自己。

植物在森林大火有两种适应方法来保护自己

Adaptation (1)、举例: **Douglas fir** (道格拉斯冷杉) 的树皮很厚。当遇到森林大火时, 这种树

的树皮可分泌出一些物质把树与外周环境隔开，保持树内部低温、使水分和营养物质不丢失。
Adaptation (2)、举例：某种 pine，当发生森林大火时，火从树干 lower 往高处蔓延。在火烧到树高处 branches 前，树枝会自动脱落，从而阻止大火向高处树枝蔓延。

In the lecture, the professor talks about two physical adaptations plants have developed in response to forest fires, including growing thick bark to protect inner living tissues and the ability to self-prune. The professor uses the examples of Douglas Firs and Ponderosa Pines to illustrate how these two adaptations have helped those trees survive in forest fires. First, Douglas Firs have grown thick bark which allows Douglas Firs to insulate themselves from the heat of flames during forest fires, keeping their internal temperature low and therefore preserving moisture and nutrition that are vital to their survival. Second, Ponderosa Pines are able to gradually shed their lower branches in fires. As forest fires usually start from the lower ground, by shedding their lower branches, Ponderosa Pines can prevent the fire from burning all the way up to their canopy, which gives Ponderosa Pines a better chance to survive in forest fires.

第二套

1

Describe a special event or occasion which you've experienced with your family or friends. Explain why it was memorable to you. Include reasons and examples to support your response.

Version1: My parents threw a huge Halloween party one year when I was about seven. It was interesting because they never did stuff like that. Our house was always calm and quiet! We didn't even have people over for dinner, really. But, for whatever reason, we had a massive Halloween party that year. I don't even know how many people were there. It was so fun we had black lights and fake cobwebs all over our front porch. People were bobbing for apples in the backyard. I remember my sister and I chasing each other through the fake gravestones, dressed in our costumes, just having the time of our lives! It was an unforgettable night!

Version2: I recently attended my cousin's wedding ceremony with my family. My cousin is an engineer who is now living and working in the U.S. It was really a grand occasion. All the relatives including my 90 year old grandpa were present. We had a magnificent dinner at a restaurant. During the dinner we talked, proposed toasts to each other, and made wishes to the couple. We all had awesome time at the wedding ceremony. Actually, it was also a farewell party; after the wedding, my cousin would have to go back to the States. We won't get to see him very often after the wedding. We shall miss him!

2

Some people prefer to get advice from older people like their parents or grandparents. Others prefer to get advice from their peers of the same or similar age. What way do you prefer and why? Use specific reasons and examples to support your opinion.

I think it all depends on what types of problems you are dealing with. I encounter many different kinds of problems every day. Some of them are really small and may be too personal so I only ask my close friends for help. For example if I am extremely sad about my girlfriend breaking up with me. I would never turn to my parents for help. Instead, I would talk with my friends who can offer me comfort. However, on other occasions, there may be complicated problems and to solve them requires skills and experience far beyond my own knowledge or capability, and it is at this moment that I think older people's help or advice is much more valuable.

3

【学校通知】大学机房(computer lab)的新政策(new printing policy):每个学生每次到机房最多只能免费(for free)打 10 页(pages).打印 10 页之后超过 10 页的部分每页(per page)要收 5 美分(charge 5 cents).好处 1:督促学生节约用纸。好处 2:学校可用所得收入(with the money collected)再买更多新打印机(printers)供学生使用。

【学生态度】女生赞成此计划("the idea is OK with me").理由 1:以前免费打的时候,她看见一些学生在一张纸上就打印一个标题,很浪费(she always see a lot of students print tons of material, sometimes only a title or an author is printed on a piece of paper and the rest of the paper is left blank. It's a huge waste of material.)如果收费的话,学生就会仔细考虑要打印什么(consider before printing).这样可以节约用纸,因为学生会记下如标题作者等次要信息,仅仅打印重要的页面而非全部页面(use paper more efficiently and selectively, students jot down the title or the author and print only necessary information rather than printing whole page).理由 2:打印机紧缺,有时高峰期要等待,所得收入可以用来购置打印机给学生用(there are only a few printers, students have to wait to print. The money will be used to buy new printers),就可有效减少在高峰期(busy hours)时的等待时间(waiting time),不会发生以前人多时打印机不够用的情况

The school has made a new policy limiting free printing in the computer lab. In the future students can only print 10 pages for free and have to pay 5 cents for each additional page. The policy is intended to save paper, and the money charged can be used to purchase more printers. In the conversation, the girl supports this policy. She says that this policy will make students more conscious about how many pages they need to print, so they will avoid printing those unnecessary pages like the title. Also, she agrees that the money which students pay for additional printing can be used to purchase more and better printers, which will save students a lot of time in the busy hours.

4

【名词解释】place marketing (地区营销) is an area identify the features of a place 来做广告,可以和其他的地方区别开来,吸引游客 attract potential visitors.提高经济。

【教授举例】教授举了一个例子 a town near ocean wants to improve its economy, 这个 town 不仅有 a very beautiful beach, 还有其他地方没有东西一 with bicycle paths connected to the beach around the town.游客可以 ride bicycle 往来于 downtown 和 beach 之间,不像其他地方只会巨 drive. So the government decided to emphasis this major feature to attract people who are fond of physical activities. They advertised this feature on TV and magazine 宣传在这个 town 不仅可以欣赏美丽的 beach,还能参加各种 physical activities,比如 play volleyball

and jogging on the beach.骑自行车等.It turned out to be successful,吸引了很多 active 的 young people 来玩。town 里的新 business,比如 hotel、restaurant、旅游品店、礼品店等都蓬勃发展起来了。最后,这个 town 的经济也发展了(promote the economy)。

Place marketing is a marketing strategy to promote the most unique features of a place in order to attract tourists to this place. The professor further illustrates how place marketing works. He gives the example of a seaside town, which has a beautiful beach and many bicycle paths around it. So the town uses these as its unique features for marketing campaigns, advertising that tourists can not only enjoy beautiful beach, but also play volleyball, do cycling and other sports activities. This appeal particularly to the interests of active young people, so the town receives a large number of young tourists, and as a result the town's hotel and restaurant industries begin to thrive, leading to a prosperous town economy.

5

【学生困难】一个女的暑假要去另一个州(in another state)打工(do summer job),帮她导师做事。她很喜欢现在的公寓,她想秋天(fall)打完工回来接着住现在的宿舍(dorm),不知道暑假期间自己的宿舍(dorm)怎么处理。

【解决方案】男生给她两个建议: 建议 1:在暑假期间,把宿舍(dorm)转租(sublet the apartment to)别人,这样做既可让别人承担房租,这样还有钱赚,又可搬回去。问题:she worries the visitor may mess up her room.建议 2:租两套房(pays both rents).等她假期回来后继续居住。但女生说她打算用暑假打工的钱买电脑(get money to purchase a new computer),如果两边都付了房租,下个学期就没钱买电脑了。

The girl is to take a summer job and has found a new place to live near the job in town. Now she is not sure what to do with the dorm she currently stays in. She could either rent this dorm to another person and collect some rent, or she could leave the dorm empty but she'll have to pay for both the dorm and her new apartment. I would suggest that the girl rent her dorm. First, by renting out her current dorm, the girl can make some extra money to help cover the cost of her new apartment and also the computer she wants to buy. Second, she can carefully select a new tenant who is neat and organized, so she does not have to worry about her dorm being messed up. Perhaps she can do so by posting an advertisement with all the specific requirements.

6

【讲课要点】Animal Communication: When animals are in dangers, they alarm other individuals with two types of alarming signals.第一种:call signal. A robin(一种鸟)cries to alarm other robins that a predator is coming. Other robins will fly off to safety.第二种: chemical alarm signals.例如: When a minnow's (一种鱼)skin is cut, its skin can release some chemical substance to let other minnows know that the danger is nearby, then other minnows in the same pond would hide themselves.题: 讲动物如何发信号通知同伴

The lecture talks about how animals communicate alarm signals to other members of the

same species. There are two types of signals. The first type is an alarm call. For example, when a bird encounters an approaching danger, it would cry out loudly to warn the other birds nearby about this danger. Receivers of this call would immediately seek shelter against the predator. The second type of signal is chemical signal. For example, when the salmon detects a hazard under the water, its skin would release a chemical substance with a unique smell, which serves as a message to other salmon that there is danger around so they should escape.

第三套

1

Describe an activity you enjoyed doing when you were still a child. Please include specific examples and details in your explanation.

Answer1:

When I was a child, I enjoyed camping with my families the most. First of all, spending a weekend camping gave us a chance to take a break from buildings and streets in the city. It was wonderful to be in the nature and see some wild animals. We saw lots of deer on our trips. Second, camping taught me many life skills. I learned how to fish, start a fire and navigate without a compass. I rarely use these skills now, but I think it is nice to have them. Lastly, the long hikes we took on our camping trips made me a tougher person both physically and emotionally.

Answer2:

One activity that I enjoyed doing when I was a child was going hiking in the mountains because being close to nature made me feel so happy and relaxed. For example, every time when I went hiking in the mountains with my family or school, the sounds of birds and waterfalls always soothed me and I could forget about my stressful schoolwork or whatever I was fighting about with my siblings the other day. In addition, while I was hiking in the mountains, I used to take a lot of pictures or draw down interesting things that I came across along the trail, which still remind me of the good time I had in the mountains. That's why I enjoyed hiking so much as a child.

2

Some people prefer to travel to new places. Others prefer to revisit a place where they have traveled before. Which do you prefer and why? Please include specific examples and details in your explanation.

Answer1:

I prefer to visit familiar places for the following reasons. First, it is safer to be in a place I have been before. I do not get lost that easily at familiar places. Even if I do, it is not hard to get help. I also know which neighborhood to avoid, so I do not get myself in trouble. Second, visiting familiar places is more economical than new environment. I will have better ideas of where to find good price on food and gifts. Many restaurants and gift shops near landmarks

rip off their customers. Lastly, familiar place means old friends! What good is a place to me if I have no one to have fun with?

Answer2:

Personally, I prefer to travel to a new place whenever I have the opportunity because there are so many beautiful places and things in the world and I hope to visit as many places as possible within my lifetime. For example, last summer I visited Japan for the first time in my life. During my trip, I was constantly amazed by how beautiful their food was or how polite the people were. Every morning when I woke up and started to wander around in the city, I could always find something so creative in a boutique store or at a restaurant. Travel experiences like this have made me believe there are plenty of other places in the world that are full of surprises. Therefore, I prefer to travel to new places.

3

阅读：大学校报通知说大学将在校报上登载 list of off-campus 的工作。理由（1）帮助学生，特别是对大学低年级的学生容易找到兼职 job opportunity。（2）有利于学生为将来工作积累工作经验。

听力：女生赞成。理由一、新生可在校报找工作。她当年在做大一新生时，就经常不知去哪里找工作。现在大家可在校报找工作机会；

理由二、提供 off-campus 工作机会，使大家有机会做一些有助于自己今后职业。One of her friends majors in law, but works in a book a store, although she enjoys working in the book store, she may lack the chance for her job preparation。现在可以利用校报的 list 找法律相关的工作了。

The university is going to provide a list of off-campus job opportunities in the campus newspaper and the woman in the conversation likes this new plan. First, the university believes this new plan will help junior students on campus find a part-time job more easily and the woman also agrees because when she was a freshman-year student, she had no clue of where to find a part-time job. Second, the university thinks that by making more job opportunities accessible to students, students will be able to accumulate their work experience while in school. The woman in the conversation also finds it a great idea because one of her friends majors in law but works in a bookstore, which doesn't prepare her for a job in law. With more job opportunities published in the campus paper, she will be able to find a job related to her field of study.

4

阅读：customer lock-in.就是说生产一种产品的厂家通常也会生产自己品牌的组装部件。听力：professor 举例论证说他有 brand A 的相机，想换个新的 zoom lens (变焦镜头)。他看中了一个便宜有 discount 又质量好的 brand B lens，但是不配套。他只能去买又贵又不怎样的 brand A 的 lens。

The term “customer lock-in” refers to a business strategy that makes a customer dependent on a certain vendor or product by making it too expensive for a customer to switch to another brand, such as having a one-of-a-kind hardware system and making it impossible for

customers to find replacements for the product's components. In the professor's example, he used to own a camera made by a certain manufacturer, and he wanted to get a better zoom lens for this camera. After some research, he found a better and more affordable zoom lens made by a different manufacturer. However, he couldn't purchase this other zoom lens as a replacement because the product specification was not compatible with that of his camera. As a result, he had no choice but to buy a zoom lens made by the same manufacturer of his camera, in which case the professor's shopping choices were locked in with this particular vendor.

5

男生明天要参加婚礼，找不到西装。两个解决办法，第一，借他哥哥的，但尺寸不合，有个好友可以帮忙修改，但男生不确定那朋友的技术如何，而且明天就要婚礼了。第二——买新的，还可以用在之后工作面试，但要花上一大笔钱。

The man in the conversation is going to a wedding tomorrow but he doesn't have a suit for the wedding. He can either borrow a suit from his brother or buy a new suit. In my opinion, it is better for the man to just buy a new suit. First, if he borrows the suit from his brother, he will need to have the suit altered and there might not be enough time for that. In that case, he'll end up having no suit at all. Second, if he buys a new suit for the wedding, the suit will be a perfect fit for him and he can keep the suit for job interviews in the future. Although it will cost him some money, the value and the time saved from getting a new suit are worth the money. For these reasons, I prefer the second solution.

6

讲的是关于植物适应恶劣环境的段子，讲 A 的植物生活在山上，那里缺水、风大，然后教师问为什么它能 **adapt** 这环境，首先这植物长大很 **low**，离地面几厘米远，这样可以避免风对它的影响。然后它的叶子表面有一层蜡状的东西，防止水分蒸发。

In the lecture, the professor talks about how certain high-altitude plants adapt to survive in an environment with little water and powerful wind, such as keeping itself close to the ground and secreting waxes covering its leaves. The professor uses the example of vareta to illustrate how these adaptations help plants become resistant to wind and drought. First, vareta is found in the highlands of the Andes, where it is always dry and windy. In order to become resistant to strong wind at such a high altitude, vareta grows near the ground where the temperature is a couple of degrees higher than the average temperature in the air. This not only reserves heat for the plant itself but also prevents its roots from being torn apart by the powerful wind. In addition, this plant also secretes waxes on its surface. Once the leaves are covered with waxes, moisture loss through evaporation can be reduced.

第四套

1

Describe the most important decision that you've made in your life and explain why it is important. Please include reasons and examples to support your response.

Answer1:

When I was eighteen, I had to decide whether to go to college near my home or on the other side of the country. It stumped me for several weeks, honestly. I was about to start my adult life; whatever I chose could drastically alter my future! Was I going to have the comforts of home or the adventure of a new place? Eventually, I decided to attend the college across the country. I realized that, no matter what, things were going to change when I went to university. I might as well embrace those changes and experience a brand new town and people. The great part is that my home is still there, waiting for me! I just have more life experience and stories to tell now.

Answer2:

An important decision that I've made is going to America to study. First, I can receive a better education in America. More and more Chinese students choose to do so because that's where the best schools are. My friend Tony is studying in an American University now, he keeps telling me how brilliant his teachers are. (weixin:laoxikou) Second, I stand a better chance at getting a good job after I finish my education in America. I will be more competitive on the job market. A degree from a well-known University can help me stand out from the crowd.

Answer3:

The most important decision I've made in my life so far is the decision to study in the US because it is a big turning point for both me and my family. For example, two years ago, it had never come to my mind that I could study in the US one day because I was settled with my regular, simple life where I worked ten hours a day and wasn't getting any real promotion from my boss. Although my family would be worried about me while I'm gone, I still decided that getting an advanced degree in the US would help my career grow more quickly, which will benefit myself and my family in the long run. It is a huge step for me to leave my hometown and study abroad.

2

Do you think the high school should teach music and arts in addition to other basic science subjects? Please include details and examples to support your opinion.

Answer1:

I quite disagree with the idea that all high school students should be required to study art and music. I admit that art and music open the door of creativity for students, which may benefit their whole life. However, with all the expectations that parents and teachers place on them, today's high school students are already having a stressful life. Adding another compulsory course into the fully-packed school curriculum would only make their life busier and less enjoyable. Furthermore, studying art and music is costly because you have to purchase paint, canvas, instruments, and so on. This could be a burden to some of the parents.

Answer2:

I agree with the statement students should be offered Art and Music class in school for the following reasons. First, a student's life is hectic. We spend hours and hours every single day, sitting in front of our desks, reading books and doing homework assignments. Taking classes like Art and Music gives us a chance to take a break and refresh our mind. Second, by exposing children to the arts at a young age, confidence can be built in learning new skills and honing them. In my own personal experience, I was exposed to art and music at a very impressionable age. My love of art and music has lasted my entire life.

Answer3:

Personally speaking, I think high schools should teach music and arts because it is very important for everyone to jump out of the box filled with logic and see the more sentimental side of the world. For example, when I was in high school, our principal emphasized only the basic science subjects because they would help us find a good job in the future. However, I was very unhappy with the unbalanced curriculum because I had to work with numbers and logic every day and had no opportunities to explore the emotional, artistic part of myself. If I had more time to learn music and arts in high school, I believe my mentality could have matured faster. Therefore, I believe it is necessary to expose high school students to art and music.

3

阅读：学生 Paul 建议取消图书馆打电话的限制，student should be allowed to use cell phones in the library。理由：(1) students can talk with a lower voice and whisper °(2) occasionally, students need to make emergency calls。

听力：女学生反驳：(1)图书馆很安静，就算人讲话很小声也一样会制造噪音，而且讲太小声，对方会听不到你在讲啥。(2)即使有一些紧急电话或你在期待某通电话，或你觉得谁会打过来，那你应该要出去图书馆，不然就是偶尔出去一下 check 手机的 voicemail time by time。

A student Paul has written a letter proposing that the university revoke the restriction that forbids students to talk on the phone in the library, and the woman in the conversation disagrees with the student's proposal. First, Paul argues that as long as the student is talking quietly on the phone, other students in the library won't be disturbed. However, the woman in the conversation thinks that since the library is a really quiet place, people can be easily disturbed by any tiny noise. People will also speak louder if the other side can't hear them clearly on the phone. Second, Paul thinks that it would bring more convenience to students in case of emergencies if they are allowed to talk on the phone in the library. The woman in the conversation, on the other hand, believes that it is the student's responsibility to talk on the phone outside of the library even if there's an urgent call. Therefore, the woman disagrees with Paul's proposal to the university.

4

阅读：有关演化 convergent evolution，是指即使生活在不同环境的不同物种，会因为相同的需求演化出相同的特征。

听力：教授给的例子是一个生在非洲一个生在澳洲的两种动物，不是亲戚，这两种动物虽然生活在 totally different place，但因为都吃同一种小昆虫（ants）当食物，那种小昆虫的活动环境

很难 reach, 周遭被泥土(mud)包围, 因此他们都长出了长长又黏黏的舌头(long sticky tongue)。

The term "convergent evolution" describes the independent evolution of similar traits in organisms even though those creatures live in different environments and are of different species. The professor uses the example of two anteaters to illustrate how their analogous structures help them survive on a particular diet. First, the armadillo is found in Africa, where it is hot and dry. The armadillo mostly feeds on ants (or insects) and has developed certain physiological features that allow it to tear open anthills. For example, they are known to have very long tongues with sticky saliva in order to reach ants living deep under the ground. There is another type of animal called echidna (or spiny found in Australia that is unrelated to the armadillo in Africa. The echidna in Australia has also developed a long sticky tongue to prey on ants (or insects). Therefore, the evolution of these two animals has converged due to their similar diet.

5

男生 wants to go for a trip in Montreal with the French club during the spring break, but he does not have money to buy a ticket. 两个方法解决

(1) 延长餐厅打工时间, 缺点, 快考试了, 会变得很忙;

(2) 卖了吉他, 这是把好吉他, 但买了很久都没啥在用, 卖掉会很可惜。

The man in the conversation would like to travel to Montreal with the French club during the spring break but he doesn't have enough money to pay for the plane ticket. He can either work longer every day at the restaurant or sell his guitar to pay for the ticket. In my opinion, it is better for the man to sell his guitar to pay for the plane ticket. First, if he works extra hours at the restaurant, he will be much busier than now and won't have sufficient time to prepare for his exams. For a college student, catching up with one's schoolwork should always be a priority. In addition, because he hasn't been using his guitar for a long time, it makes sense for him to sell it so he can have a more meaningful experience overseas. Otherwise, the guitar is just a useless decorative item in his room. For these reasons, I think the man should go with the second solution.

6

讲商业的产品包装, 厂商改良包装的原因有两个。第一是新科技的产生; 第二是要提高竞争力。举牛奶包装的例子。(1) 以前没有塑料盒时只能用玻璃瓶, 但是 **Fragile**, 塑料盒被发明以后就开始用塑料盒 **cheap and durable**; (2) 以前牛奶包装比较大, 但后来出了小包装, 因为像 **soft drink, tea, juice** 都会出小包装, 牛奶出小包装后, 消费者就可以在车上喝或上班时候喝, 厂商为了维持竞争力也就往小包装发展。

In the lecture, the professor talks about the causes for product repackaging, including the availability of new technologies and the desire to increase product competitiveness. In the professor's example, dairies used to use glass bottles as containers for their milk. However, glass bottles were fragile and often led to milk loss during delivery. Later, plastic milk bottles were invented and most dairies replaced the original glass bottles with plastic ones, which were much more affordable and durable. In addition, in order to increase the product's

competitiveness in the market, dairies began to downsize milk containers. In the past, milk was usually served in large amounts, but as smaller packaging for other soft drinks came out, dairies also began to use smaller containers for milk. Now consumers were able to drink milk while driving or during their commute to work and the sales of milk also increased.

第五套

1

Talk about one way that Internet benefits your life? Explain why you think this benefit is significant. Include reasons and details to support your response.

Answer1:

The internet has benefit our lives in the following ways. First, it changed the way we shop. We buy everything online these days. It easier to compare prices. What we buy get delivered to our doorstep. That saves us time and gas money going to stores. Secondly, internet has made communication so much affordable than before. It used to the case that when we needed to contact someone out of the country, we had to mail a letter and the other person needed to wait for weeks to get it. Nowadays, we can just send an email with all kinds of attachment, and the videos.

Answer2:

Well, I am a college student, and for me, the internet has become an indispensable tool for my academic life. Over the internet, I can retrieve information and databases from every networked library around the world in seconds. The World Wide Web provides an easy way to access hard-to-find information. I can now reach any library through the global network and find what they want. Besides that, the internet is also a fabulous entertainment facility. I can listen to the music, watch TV and do many other interesting things, and actually I can, t imagine life without the internet.

2

Do you agree or disagree with the following statement? Modern people have a healthier life style than people who lived in 100 years ago. Use specific reasons and examples to support your answer.

I agree with the statement that people live healthier lives than 100 year ago. First, we eat so much better. We have greater varieties to choose from thanks advanced agriculture technologies and efficient transportation methods. When I was little, fruits we could buy during winter were very limited. Second, medical care improved beyond our imagination. So many disease can be cured thanks to modern medical research and facility. Something that can be easily dealt with today could wipe out an entire city 100 years ago.

3

【大学通知】: 大字禁止字生贴 poster on the wall of student center,只会巨 can put on the building board。理由 1、贴外面不美观, 使 building unattractive。2、poster 会被移到 dining

hall 外面去，大家可以去那里看。

【字生态度】：女生反对。理由 1、without colorful characteristic posters 字生活动中心外面墙反而没以前那样 artistic、很 boring (just an old concrete wall), poster 会赋予墙 character and personality, 看上去更美。理由 2、most student 都不去 dining hall 吃饭，所以可能 no chance see the announcements。

4

【名词解释】animals protect themselves from predators in two ways: 一、warning coloration: predators 袭击它后，会受到不良后果，因此会自觉地在该颜色和不良后果间建立联系(learn from experience)。以后 predators 不袭击具有该外貌特征的动物。二、释放恶心的臭气。

【教授举例】：美国北部的臭鼬(skunk)全身 black fur。A white stripe from head to tail. Easily to recognize even in distance。当 predators 如 wolf, try to attack them, skunk 就会 lift the tail,并 emit unpleasant liquid 喷洒到 wolf 身上。wolf 就被熏走了。以后看到黑色身上有道白的会 recall 上次的经历，魂都吓没了，会避 keep away from 臭鼬。

5

【字生困难】：男生 tomorrow night 很想上 new film class 还有 discussion 希区柯克，但是他 cousin 明天要来找他参观校园决定是否读这个大学，他得 have dinner with him。

【解决方案】：两个方案：方案 1、let his cousin have dinner with the woman and her friend. the woman usually go to the dining hall to have a dinner。女生说她和她的朋友很 nice。缺点是 cousin is a shy boy.女生说方案 2、the man 先亲自带表弟游校园、吃饭。晚一点再去看电影。缺点：有可能会巨 skip the introduction of the interesting discussion。但 the man 觉得 introduction 不重要。

6

【讲课要点】：people can remember better than other thing. 第一类：they have previous understanding. For example.字生们去听一个 classic music concert, 如果字生 do not have a previous understanding, 当几年后再问至 y 他们时, cannot remember any pieces and the order. However:如果他们字过 classical music 的话，他们就会 easily recall 一些音乐会上的细节有深刻印象。第二类 something very different or unusual.在 100 人的 big class in the university. your classmates 往往会容易记住一些与众不同的人。for example, a exceptionally tall man or a very intelligent woman. common 的就不好回忆了。

第六套

1

Cell phones and other equipment of communication have changed the way people live today. Describe the influence and explain why. Please include specific examples and details in your explanation.

Answer1:

I think cell phones have greatly changed the way people communicate with each other that they are an integral part of our lives. They keep people in constant contact with each other, which is a great convenience, especially when there is an emergency situation. Secondly, as mobile phones nowadays are equipped with an assortment of ingenious functions, people

never feel bored anymore. For example, while waiting for a bus or queuing to see a doctor, people can listen to one's favorite music as well as watching movies.

Answer2:

In my opinion, cell phones and other technology for communication have both pulled people closer and pushed people away from each other. First, given the existence of cell phones and the internet, people can easily stay in touch with one another or even find people with whom they have lost contact for years. However, these things also push people away from each other because people no longer feel the need to see each other in person. Emails, text messages, and phone calls have reduced the need for people to talk to each other face to face. This, in a way, is making people more distant from each other.

2

Some people spend their vacation time visiting just one place. Others prefer to spend their vacation visiting several different places and spending a shorter amount of time in each. Which do you prefer and why?

Answer1:

I prefer to move around to different places during a vacation, if at all possible. I want to see as many aspects of a new place as I can. So if I were to visit, say, Britain, I would try to stay in a hotel in London and then maybe a bed and breakfast out in a more rural area and then another hotel up in Glasgow. That really keeps everything fresh and exciting. Weixin:laoxikou You are not just returning to the same hotel room every night for two weeks. You're having a blast in one spot, yet anticipating how fun the next location is going to be as well! And you have the satisfaction of feeling that you really saw a wide scope of a country and took every opportunity you could while visiting.

Answer2:

Personally, I prefer to visit just one place at a time when I'm on vacation because I can completely relax myself without worrying about keeping up with the itinerary. For example, I first traveled to Thailand five years ago. During the trip, my family would like to visit a lot of temples and museums in different cities. As a result I was constantly bored and exhausted throughout the trip. Two years later, I traveled to Thailand again and stayed only in one city close to the beach. I had a very flexible itinerary so I could meet a lot of local people who showed me interesting restaurants and shops in that city which were unknown to most tourists. Therefore, I prefer to visit just one place during my vacation time.

3

阅读：学校要禁止脚踏车，因为出现了撞人事件，而且学校将有免费接驳巴士。

听力：女学生反驳，她认为通常交通冲击都发生在晚上，白天对校园并没有太大影响，而且校园那么大学生常常需要跑来跑去，而接驳巴士只有一小时一班，不方便。

The university is going to forbid bicycles on campus but the woman in the conversation disagrees with this new policy. First, according to the university, there have been bike

accidents on campus recently, so forbidding bikes on campus will make it safer for students and pedestrians to walk around the campus. However, the woman in the conversation says that those accidents usually happen at night when the visibility is poor for bikers, but most students go to school during the day and there's barely any risk of getting hit by a bike. Second, the university will be offering free bus service as an alternative to students who used to ride bikes to school. The woman in the conversation, on the other hand, still finds it very inconvenient because the campus is huge and students have to travel to different parts of the campus between classes but the shuttle only comes around once per hour. For these reasons, the woman opposes the university's new arrangement.

4

阅读: mystery shopping. 有些公司会故意录用一些人当买家, 评价他们的员工。
听力: 教授就讲一个他朋友当餐厅经理的例子, 他原本都自己监视服务人员, 但是发现他们会假装很有礼貌, 于是就雇用一个人来餐厅消费, 来看这服务人员表现如何。

The term "mystery shopping" refers to a marketing strategy that businessmen sometimes hire a secret shopper externally to gain first-hand evaluation of their own employees. The professor uses a restaurant managed by his friend as an example to illustrate how mystery shopping is able to provide information crucial to a company's growth. The restaurant manager used to supervise his employees at the restaurant but hadn't been able to figure out exactly why some customers weren't happy with their experience at the restaurant because his employees always seemed polite when he was around. Later, the restaurant manager hired a third-party mystery shopper to pretend to be one of the customers dining at the restaurant but have to record every detail of their dining experience there. After the secret shopper finished dining, they would submit an evaluation form regarding the food, services, and so on to the manager so he could know what to do in order to increase customer satisfaction.

5

女生参加了学校的戏剧社, 经常彩排, 没有时间学习。自己给自己意见: (1)退社, 但她是戏剧专业的, 需要这个经历, 而且导演很难再找到人代替她。(2)退课, 但她这学期都是必修课, 这学期退了, 下学期还要上。而且这学期都上了这么久了, 下学期要重新上有点不甘心。

The woman in the conversation is having difficulties catching up with her schoolwork because the rehearsals at the theater club are taking too much of her time. She can either quit the club or drop one of the classes she's taking this semester. In my opinion, it is better for the woman to drop one of her classes this semester. First, since she's a theater major, these club activities will contribute positively to her resume, which is crucial to building up her career after she graduates from college. In addition, her role in the play cannot be easily replaced by someone else, which means she's reached a certain level of success in this field and it makes no sense for her to give it all up at this point; she might be missing out the opportunity to become a successful actress. Therefore, I think it's more ideal for the woman to drop one of her classes and focus on theater.

6

Film technique, 两种摄影技术, low angle 和 up angle, 教授在讲运镜时的角度可以赋予角色一些特点。low angel, 通常摄影时会用低角度来使演员变的 powerful and large, 小孩子看大人就是这个视角, 并举拍摄电影 the Queen Victoria of England 为例; 而高角度的摄影会使人看起来很 tiny and powerless, 举一部电影, 在沙漠走失的男人为例, 这种角度拍摄, 显得他 insignificant to the desert 以及 hopeless。

In the lecture, the professor talks about two techniques used in cinematography to better demonstrate the emotions and statuses of characters in a film, including low-angle shots and high-angle shots. First, a photographer would position the camera at a low angle below an actor's eye-line, looking up, which is called a low-angle shot. By doing so, the character's body is magnified and becomes more powerful, which is similar to the angle of how a child looks up to an adult. For example, when filming a story of the Queen Victoria of England, low-angle shots are commonly used to illustrate her dignity and status. On the other hand, high-angle shots are formed above an actor's eye-line with the camera looking down at the character, which makes the subject seem tiny and powerless. For example, when filming a man who's lost in the desert, a lot of high-angle shots are used so the character would appear to be insignificant to the desert and hopeless.

第七套

1

What quality do you think is the most important for a university student? Self-motivation, hard-working, or intelligence.

I think that the most important quality for a university student is self-motivation. This is because students who are self-motivated can always find the strength and confidence to complete a task even when this task is challenging, and they do so without giving up or needing others to encourage them. In the university there are so many challenging tasks, like coping with exams and meeting deadlines for papers. Those who are self-motivated do not need other people to tell them what to do or when to do it. They just do what needs to be done, in due time and with good quality. With self-motivation you are naturally hard-working, out of your own will rather than being forced by others. Intelligence also helps but it does not guarantee success. Many smart students fail their exams or cannot cope with university stress.

2

艺术家和音乐家是否对社会有好处。

I definitely agree with the argument that artists and musicians play an important part in our society. First of all, they enrich our routine, monotonous and sometimes boring daily life, sort of clean the dust from our existence. Whenever I feel tired, I would always listen to some soft piano music which never fails to make me feel better. Another thing is that they inspire all kinds of emotions in us such as courage, patriotism and love. You can simply think of the moment when national anthem is played out to see my point.

3

阅读：一学生建议关闭 **coffeehouse**，因为这个地方很少有人来，不是一个聚会的好地方，而且灯光很差不适宜学习。

听力：女生和男生讨论，反对这建议：第一，很多学生白天有课，但晚上有时间经常在 **coffee house** 聚会，**hang out or do some reading**；第二，**after renovation**，这个地方灯光变好，每张桌子都有足够的灯光。

A student has written a letter suggesting that the school shut down the campus coffee house because it is always empty and the lights there are too poor. In the conversation, however, the girl disagrees with this suggestion. She says that although the coffee house is empty during the day, that, s because everyone is having classes, and more students come to the coffee house in the evening, and they'll get something to eat and meet with each other there. Secondly, the girl says that the lights were poor before, but not now. After renovation the lights at the coffee house are as good as in the library. Every table has good lighting so it's a good place to hang out and do some reading.

4

阅读：The Method of Loci: location in order to help recall 主要是用在记忆一连串有 order 的 Information

听力：教授举例，如果你要记忆九大行星距离太阳的位置，可以把“行星相对位置”跟“你宿舍附近的地标”链接在一起来记忆。从 **dorm** 到 **student centre** 看到的東西依次是 **front door**, **tree**, **statue**, **steps of science building**，然后我们可以这样记住太阳系的位置：

太阳<> 宿舍内部水星<> 宿舍的门

金星<> 宿舍窗外的大树地球<> statue

The reading passage explains a term called method of loci, which is a method of memory enhancement which uses visualization to organize and recall information. The lecture then gives an example to illustrate this term. If you want to memorize the names of the planets in the solar system, you can associate each planet with a sign post you encounter on your way from your dorm to the student center to the dorm every day. Suppose the first thing you see is the front door, then the tree, then the statue in front of the library and then the science building, and so on, you can associate planet Mercury with the front door, Venus with the tree, Earth with the statue, and Mars with the building, etc. This will help you memorize the planets in the right order.

5

女生遇到一问题，她的 **project for film class will be due in 2 days**.她负责 **direct**，但是这几天下雨，最后一个场景说主人公在一个阳光明媚的天气下大团圆结局，没拍成，她自己提了一个建议，**rewrite the play**，改为在屋里拍，但是她觉得阳光明媚的天气效果会更好。男生给她另一个建议，说等星期六日再拍，听说那两天好天气，但女生又说到时拍就太晚了，这样她没有时间修改，作品不会很完美，而且她想用最后那两天来写拍后感什么的。

问题：叙述问题和解决方法，问你的选择和建议，WHY?

The girl needs to do a project for her film class. The problem is that she needs to shoot a scene on a sunny day but it is raining, so she may not be able to meet the deadline. She can

either re-write the play and move the scene into a building, or she can shoot the scene the next day, when the weather turns fine. I would suggest the girl to shoot the scene in the building because I, m sure that, s only a minor change to only one scene of the whole play, so it would not make too much difference to the viewers, who haven't read the play anyway. Postponing the shooting till the next day sounds good, but what if it continues to rain the next day? And since the deadline is only two days away, the girl might not have enough time for editing.

6

海中有电鱼类，鱼类有电可以帮助他们生存

(1)找食物吃，以电鳗 eel 作例子，有小鱼游进他身边的话就把它电昏然后吃掉；

(2)避开障碍物，以 knifefish 作例子，牠们眼睛不好，但是身体可以产生电场，这个电场碰到石头的时候会扭曲，帮他们避开障碍 detect and navigate。

The lecture talks about fish that have the ability to produce electric current. It explains how the fish can benefit from this ability. The first benefit is that the fish is able to get food. For example, by producing a current of electricity, the eel is able to shock and paralyze a small fish nearby and then eat it. The second benefit is self-defense. For example, the knife fish often explores dark areas under the water using its electric field for navigation. If there is a rock nearby, the electric field will change. The knife fish is able to sense this change and avoid crashing into the rock.

第八套

1

Describe a special friend in your childhood and explain why he/she was special to you. Please include specific examples and details in your explanation.

A special friend of mine in my childhood was Sharon. The reason why Sharon was such a special friend to me is that she could turn everything boring into something funny and never took things too seriously. For example, we were sitting next to each other on our first day in primary school, and our teacher seemed so mean and boring. As a result, in the middle of the class Sharon started drawing pictures of our teacher and made our teacher look like different characters in comic books such as the Wonder Woman, the Cat Woman, and so on. Sharon and her funny way of looking at things made my childhood a lot more interesting and that's why she was a special friend to me.

2

Some people believe that one's personality changes as they grow up while others believe that one's personality remains the same over the time. What is your opinion and why? Please include specific examples and details in your explanation.

In my opinion, one's personality changes as they grow up because I've seen that in myself and all the people around me. For example, when I was little, I was very shy and afraid of strangers. Every time when there was a guest in our house, I would hide in my bedroom until the guest left. However as a college student now, I have been extremely active in club

activities and take great pleasure in making new friends. Even my parents have been surprised by this. Besides, I also see this in my friends and family. For instance, a childhood friend of mine used to be mean to everyone but now, she's probably the nicest girl one can find on campus. Therefore, I believe people's personality changes.

3

阅读：有一个人写了个建议说学校里应该 **ban the food carts**，原因是：首先会影响校园卫生，因为学生吃完留下很多垃圾；其次它买的都是 **junk food** 之类的对健康不好。

听力：女学生反对这个提议，原因是：校园不干净是因为学生中心 **not enough garbage can** 的问题，学校应该多放置几个垃圾桶；其次学校的食堂也不见得有多 **healthy**，而 **food cart** 除了提供 **hot dog** 之外还提供 **fruit** 和 **juice** 等健康的食物，吃 **food cart** 的东西不会影响健康，反而会让女生上课更加集中注意力，因为吃点东西他们就不饿了，所以 **food cart** 不应该禁止。

A student has written a letter proposing that the university remove the food carts on campus, and the woman in the conversation disagrees with this proposal. First, the student in the letter thinks that these food carts have increased the amount of trash on campus since students often dispose wrappers after finishing their food from the food carts. However, the woman believes the reason why there has been more trash on campus is that there aren't enough trash bins on campus. The university should install additional garbage cans instead of removing the food carts. In addition, the student in the letter argues that most of the food from the food carts are junk food and unhealthy for students. The woman, on the other hand, says that the food carts sell hotdogs, fresh fruit and juice, which actually help students concentrate better in class. For these reasons, the woman in the conversation opposes the student's proposal.

4

阅读：passive locomotion，一般动物要去其他地方寻找食物时，需要要用自己的 **physical effort**。但是 **passive locomotion** 是指动物可以通过借助自然的力量把自己带到远方寻找食物（Animals can be carried by sth in the environment without using their own efforts to somewhere full of resources.）

听力：教授举了一个 **spider** 的例子，它可以 **jump walk**，但是要消耗体力走不了很远。

不过因为它们身体很轻，环境中的风，可以带着它们到很远的地方（**depend on wind**，先到一个 **high point**，然后 **attach to the silk** 因为很轻，风吹就可以移动了，直到风不吹了或者 **silk break** 了），这样就可以在更远的地方找到充足的食物，因为那里的竞争对手相对来说更少一些（lots of insects, fewer spiders）。

The term "passive locomotion" refers to a form of locomotion in which animals can be carried to other places for resources through natural forces without consuming their own effort. The professor uses the example of spiders to show how animals are able to conserve their energy for more demanding tasks through the use of passive locomotion. Spiders are capable of walking really fast or jumping really high in order to catch their prey. However, these rapid movements would consume a lot of their energy and they wouldn't be able to do this for a long distance. As a result, spiders have developed the ability of passive locomotion that they first release their silk and then become air-borne through long distances by wind. Once the

wind stops or the silk breaks, spiders will have arrived at a place with more insects as their prey and fewer competitors.

5

男学生问题：关于 poem 的 4 pages short paper due tomorrow，他有很感兴趣的诗，但是他忘记周日图书馆提早关门，吃完饭去门已经关了，没有借到书，他去网上也找不到。

两个解决办法：(1)找另外一首诗(pick up a different poem)，但是他喜欢之前想到的那个 poem，因为已经有一些 ideas 了；(2)明天早点起床去图书馆，用图书馆的计算机写 paper，赶在上课之前完成，但是这样时间会很紧。女生问时间够吗，男生说几个小时应该够了，不用写很长。

The man in the conversation is writing a short paper that's due tomorrow but he wasn't able to check out a book he needs for the paper because the library closes early on Sundays. He can either pick a different poem for his paper or get up early tomorrow morning to work on this paper at the library. In my opinion, it's better for the man to get up early tomorrow and work on this at the library. First, if he chooses a different poem for his paper, it might take him a long time or he might be unable to come up with new ideas and present coherent arguments in the paper, which will affect his performance in this class. However, if he goes to the library early in the morning tomorrow, he will be able to check out the poem he needs and write things down quickly since he already has some ideas about the poem. That way he will also get a higher grade on the paper. For these reasons, I think the man should go to the library tomorrow morning.

6

两个如何让 teaching 变得 smoothly 的 strategies。老师为了 run the class smoothly 会制定 rules to make students behave well，可是学生不一定 follow the rules，教授以前在小学教书时，有两个 strategies。

(1) to explain the purpose of the rules

例子是她在 elementary school 的时候规定不能 eat snacks in class 然后解释原因比如保持教室干净、怕把食物弄碎、怕引来虫子等。知道这些之后，学生就不再上课吃东西了。

(2) to let students make a commitment

例子是她 write the rule on a poster，让学生 sign on the post，然后 put at the front of the class，能够 remind students they had made a commitment

The professor talks about how to make children follow the rules in class, including explaining the purpose of those rules and requiring students to make a commitment to those rules. In the professor's example, when the professor was a teacher at an elementary school, food wasn't allowed in the classroom. As a result, the professor had to explain the purpose behind the rule to those children. Once the children understood that eating in class would create a mess and attract bugs to the classroom, they stopped eating in class. In addition, the professor also required all the students to commit to the rule by asking them to sign their names on the poster with the rule written on it. When all the students saw the poster with their signatures on them hung on the wall, they would be reminded that they had made a promise to follow that rule.

第九套

1

Talk about an activity you'd like to do in the near future and explain why. Please include specific examples and details in your explanation.

Answer 1:

Tonight I'm going to go to the store and get my nephew, Adam, a birthday present. He's turning four on Friday and that's also the day of his party. He really likes big cats, like lions and panthers, so hopefully I'll be able to find a stuffed animal of one of those. If not, his mom always likes when he gets educational toys as presents. I'm sure the store will have a puzzle or alphabet game that would be perfect for Adam, as well as a cute bag for me to wrap it in. No matter what presents he ends up getting, I have a feeling Adam's favorite part of his birthday party will be the cake! It's going to be lemon cake with vanilla frosting this year. I can't wait!

Answer 2:

I would like to attend a graduate school in the US in the near future because I think studying in the US will bring completely new experiences to my life and an advanced degree in my field of study is beneficial for my career. For example, one of my friends just got his master's degree from a prestigious university in the US. Last Saturday, he told me so many incredible stories that happened while he was working on his degree, such as going to parties held by a tobacco tycoon from Japan. In addition, his company raised his salary by thirty-percent after he got his master's degree. Therefore, I'd like to study in the US as well.

Answer3:

An activity I would like to participate in is volunteer teaching. My friend Tony did it last week and he told me how great it was. They went to a small, under-developed village that's far from the city. Tony was assigned to teach them English. He taught them some basic greeting skills which they thought was fun. During class breaks, they gathered outside to play sports. Some kicked around a soccer ball, some played badminton and some played pingpong. Everyone had a good time. Before they left, we made some donations to the school. People donated money, books and school supplies. I would to join them next time.

2

Do you agree or disagree with the following statement—in a working project, it is better to be a member than to be a leader and why? Please include specific examples and details in your explanation.

Answer1:

If I could choose, I would prefer to be a leader in a group project. Although being a leader in a group means more responsibilities, it also means I am given the chance to develop my leadership and management skills, which I think are very important in the current society. For example, when I am applying for a job, my resume would look a lot better if it could include a successful project I have personally led. Well I'm not saying supporting members are not

important. It's just that the work of a leader is more challenging, so it is more valued. Being the leader of a project also has the potential of stretching me to my limit, helping me find out what I can really do.

Answer2:

I prefer to lead when doing a group project for the following reasons. First, I can develop leadership skills that'll be useful for my future career. Though planning what to do and communicating with other group members, I learned how to make things happen more efficiently. I can bring such experience up during my future job interviews, so I'll leave a better impression on the interviewer. Second, not everyone likes to be a leader, because it comes with responsibility and pressure. On the other hand, I'm pretty comfortable coming up with an agenda and email it to everyone, and making sure when we meet, we are focused on our goal.

Answer3:

In my opinion, it is better to be a member than to be a leader in a project because I'm unable to handle conflicts with people easily or make decisions quickly. For example, I used to be the director of a sales team at my previous company. During that year, I had been stressed out because I had to provide useful guidance to my team members in order to achieve our goal. It was impossible to make sure that everyone would follow my lead, and unfortunately, my personality made it even more difficult for me to coordinate everyone's opinion and come up with a final solution because I was terrified of personal confrontations. Therefore, I prefer to be just a team member.

3

阅读：学校让新生参加 **study skill course**，是一个从高中到大学的学习的 **transfer**，因为大学学习跟高中不同。

听力：男生同意，说 **highschool** 和 **college** 之间的差别的确很大。他自己当年上大一就很迷惘，都是大课，而且也怎么复习考试、怎么做研究、怎么写 **paper** 都不清楚，女生也同意。另外，这个课程是个 **small group course**，学生可以多与老师 **interaction (ask questions & share ideas)**，而不是只坐在教室里面听老师说。

The university is planning to offer a study skill course to new students and the man in the conversation agrees with this policy. First, the university believes that the study skill course will give the freshmen a smooth transition from high school to college. The man also likes this idea because when he was a first-year student in college, he was very confused about how to do research and write papers or how to review for his exams. It'd be nice if someone had taught him to do all these things. In addition, the study skill course will be conducted in small groups, and the man in the conversation supports this too. He believes students will have more opportunities to ask questions and share their ideas in class instead of just listening to the lecture, which will be beneficial for their learning. Therefore, the man favors the new policy.

4

阅读：Animal communication。重点关注：composition communication，指动物用超过 2 种

的技巧来传达他们的 **emotion** (动物也会发 **signal**, 并可以把不同的 **signal** 组合一起变不一样的意思)。

听力: 教授拿自家的狗举例子, 在两种不同状况下的表现:

(1)在周围很 **noisy** 的情况下, 尤其当狗狗看到大的开车经过并伴随噪音, 狗狗会有烦躁, 愤怒, 出现的动作是耳朵竖起来, 会 **yell** 等;

(2)如果看到邻居的狗狗, 也会出现耳朵竖起来等情况, 但有摇尾巴, 所以并不是烦躁愤怒, 而是很开心, 说明只是想跟它玩。

Animals often express their emotions through body gestures and when we're trying to interpret their message, we should also observe their other behaviors in order to make a conclusion about what they're really saying in a specific context. In the professor's example, dogs have erect ears under completely different circumstances. His dog once showed perked up ears and barked to express its irritation when a big truck drove past their house and made a loud noise. There was another time when the professor's dog erected its ears when it saw the neighbor's dog. But this time the professor's dog was also wagging its tail, which meant it was actually happy. Although under both circumstances the dog perked up its ears, the dog was expressing different emotions. Therefore, one has to pick up an animal's expressions combined with other behaviors to understand how the animal is feeling.

5

周五有 **camping**, 女生的问题: 没有 **tent**。她朋友可以借一个给他, 但太旧了, 也有几个洞; 男生建议她买个新的, 以后也用得着, 她怕自己不喜欢这项运动, 以后也不一定用得着, 会很浪费。问题: 女生的问题和方案, 你建议哪种, **why**。

The woman in the conversation would like to go on a camping trip on Friday but she doesn't have a tent. She can either borrow one from a friend or buy a new one. In my opinion, it is better for the woman to buy a new tent for herself. First, if she borrows the tent from her friend, she might get hurt during the camping trip because the tent is too old and has holes in it. Bugs might get into the tent and bite her skin at night, which is too risky for her health. Besides, if she buys a new tent, she won't have to worry about her personal safety and health during the trip and she can keep the tent for her future camping trips. Even if she won't need the tent anymore after this trip, she can always sell her tent to someone else and recoup some of the cost. Therefore, I think she should buy a new tent.

6

weeds 对庄稼的好处。

好处一: 防水土流失。**coffee** 长在 **steep slope** 上, 大雨一冲, 就容易把有 **nutrient soil** 冲掉, 但是有了杂草就 **hold** 一部分 **soil**。

好处二: 防止害虫吃庄稼, **coffee** 的地儿有杂草时, 昆虫会先吃杂草, 不吃 **coffee**。因为 **insects prefer weeds than coffee**, 所以可以使咖啡植物长得很好, 免受虫害。

In the lecture, the professor talks about the benefits that weeds bring to the farming system, such as preventing soil erosion and becoming an alternative food source for crop pests. The professor uses the example of growing coffee beans to illustrate how having weeds in the soil can help the growth of coffee. First, coffee beans are grown on steep slopes in hills. When

it rains, nutrients in the soil may be easily washed away by water. With weeds covering the ground, the amount of soil exposed can be reduced, which then prevents the erosion of the soil. As a result, nutrients in the soil can be conserved. In addition, insect pests actually prefer weeds to coffee beans as their food source. Therefore, with sufficient weeds on the ground, the natural enemies of pests would stop feeding on coffee beans and the major crops can grow better.

第十套

1

Talk about one type of community work you would like to participate in. Please use examples and reasons to support your choice.

Personally, I would be willing to help children in the community with their homework because it's something I enjoy very much and I'm quite good at it as well. For example, throughout high school and college, I have been tutoring children part-time. It is something I enjoy very much and all my tutees were very grateful for my help. Every time when a child demonstrates improvements in their academic performance, I feel a great sense of joy and I am in fact willing to volunteer to do so. In addition, I have always been good at communicating ideas and concepts to others so children all love to talk to me. Therefore I am confident of making a difference if I help children with their homework.

2

Some people prefer to work from home while others prefer office settings. Which do you prefer and why? Please use examples and reasons to support your answer.

Personally, I prefer to work in an office setting because I get to interact with my coworkers and feel more pressure to get things done efficiently. For example, a few years ago, I was a freelance journalist and worked from home for most of the time. However, I couldn't concentrate on my work well because I didn't feel any competition from my coworkers and there were too many distractions at home such as my family, the neighbors, and so on. Now I'm still a journalist but I work in an office with sixty other people. Every day in the office I can see what my colleagues are doing and push myself to work harder. As a result, I have been able to have more articles published every week than before.

3

阅读：学校要取消诗歌写作课，因为修课人数太少，这样成本高；此外，附近大学有同样课程可以修，学生可以去附近学校选同样的课。

听力：男生反对。(1)太少人反而是好事，可以得到 individualized attention，小班教学可以跟教授有更多互动；(2)校外除非自己有车否则搭公交车要超过一小时，而且很多学生没有车。

The university is going to cancel the poetry writing class on campus and the man in the conversation opposes this new policy. First, according to the university, student enrollment in this class has been declining, which makes it uneconomical for the university to continue to

offer this class. However, the man believes that smaller classes are actually worth taking because students can get more personal attention from professors. In addition, the university says that students who would like to take this class can still take it at another university nearby, but the man in the conversation finds it really inconvenient. The man argues that the bus ride to the nearby university is about an hour and it only makes sense for students who have a car. Since most students don't have a car, it'd take too much time for students to commute there to take the class. For these reasons, the man disagrees with the university's new change.

4

阅读: **releaser**, 介绍动物很多行为是因为受很多刺激因素, 为自然反应。

听力: 教授举了两个例子来解释这一定义。第一, **toad** 主要吃 **worm**, 但也会攻击其他外形相似(long & thin) 或动作相似的东西, **pencil** 两端平平也可能被 **toad** 当成猎物攻击、吞掉; 第二, **goose** 保护自己的 **egg**, 同时也会把其他和自己 **egg** 类似的 **egg** 当成是自己的来保护。

The term "releasers" refers to stimuli that can elicit instinctive reactions in animals under certain situations. The professor uses the examples of toads and geese to illustrate how releasers trigger animals' fixed action patterns. First, worms are known to be the main food source of toads. Over the time, toads have developed instinctive response to anything that looks long and thin like a worm, which is a releaser that can trigger toads to prey on the object. As a result, when a toad sees a pencil, which is long and thin too, it attacks the pencil. In the second example, geese also protect their own eggs instinctively when they come across a releaser, which can be anything that looks spherical or egg-shaped. For instance, if a round object is approaching a goose, the goose will use its beak to move the object to its nest because it assumes the object to be one of its eggs.

5

女生遇到问题, 她要 **plan next semester schedule**, 她想修一个教授的经济学, 可是另外还有 4 门必修要修完, 如何取舍? 男生给了两个建议:

(1)旁听经济学, 这样没有修课压力。可是她觉得写 **paper** 可以学到很多东西, 不用考试及写论文(, 搞不好学不到东西;

(2)选经济学必修留一门等暑假再修。女生觉得这么一来, 暑假的时间表会爆满, 因为暑假有工作(full-time job)。

The woman in the conversation would like to take an economics class but her class schedule for the next semester is already full. She can either audit the economics course next semester or drop one of the required courses and take the economics class instead. In my opinion, it's better for the woman to drop one of the required courses and take the economics class next semester. First, if she audits the economics course next semester, she won't be able to learn a lot because she won't have to write any papers or take any exams. Analytical training should always be one of the most important lessons for a college student. Besides, if she drops one of her required courses next semester and takes it during her summer break, she will have more flexibility with her time between her summer job and the class. Therefore, I think the woman should drop one of her required classes and take the economics class next semester.

6

教授讲了 majority influence 的定义：跟随大部分人的观点。之后介绍了其两种类型：informational influence and normative influence。举了两个例子：第一，informational influence: 你开车不知 which way

to go, 你认为应 turn left, 但车里其他人认为应该 go straightly, 你的 Version 其实是正确的, 但是你听了大家的意见。第二, 和朋友一起去看电影, 看完你觉得 awful, 但朋友认为 great, 你不表达自己的观点, 反而会附和大部分人的观点, 不然其他人会认为你不合群。

In the lecture, the professor talks about how the majority influences the behavior of the minority group, which is usually done through informational influence and normative influence. In the professor's first example, informational influence happens when people assume the actions or opinions of others to be the correct response in a certain situation. Say if someone's driving, they think they should make a left turn. However, other people in the car think they should go straight. In the end, the driver is likely to continue to go straight even though making a left turn is the right thing to do. In addition to informational influence, people tend to conform to the majority in order to be accepted and liked by them, which is called normative influence. For instance, someone might go to an awful movie simply because their friends think the movie is great. The person chooses not to express their bad opinions of the movie in order to fit in the group and get along with others.

第十一套

1

A school in your hometown is planning an after-school activity for their students. What advice would you give to the school and why? Please include specific examples and details in your explanation.

Personally speaking, I would recommend the school to set up some sports teams for their students because it's beneficial for students' health and they can have the opportunity to learn to become a team player. For example, when I was in high school, I practiced basketball with my team everyday after school. After one semester, I found myself healthier and stronger than my peers because I had to exercise regularly and pay more attention to my diet. In addition, I learned how to cooperate with other players in order to achieve our common goal, which can still be applied to my work environment today. Therefore, team sports would be a great option for after-school activities.

2

Some people enjoy spending their free time with their family members or friends. Others prefer to spend their free time alone. Which do you prefer and why? Please use examples and reasons to support your choice.

Personally, I prefer to spend my free time alone because when I'm alone during my free time, I can relax and go with the flow, and something fun always happens. For example, I had a four-day vacation from work last week. During my vacation, I thought of something interesting to do every morning and then just did it after breakfast. I didn't have to worry about whether

my friends or family would like it or coordinating with their schedule. Also, because I was spontaneous all the time, I came across a lot of new places and new people that I never had a chance to meet before. Therefore, I prefer to be alone in my free time.

3

阅读: A requirement from Westin U, 每个学生 16 小时的 non-profit community service before graduation, announcement 里有两点: (1)是说可以多 practice ; (2)另一个说服务小区什么的。

听力: 男生说除了干更多的活之外, 没什么意义。女生说很必要。

(1)有助于增加工作经验举了她表姐 cousin 的例子, 说对找工作什么的都很有利。

(2)学生在这个小区得到知识, 就应该贡献自己的知识协助建设小区。

The university is going to require all students to complete sixteen hours of non-profit community service before graduation and the woman in the conversation agrees with this new policy. First, the university believes that students will have the opportunity to increase their practical experience through this community service program. The woman in the conversation also finds it helpful because her cousin was able to find a job quickly after graduation thanks to her experience gained from this program. Second, the university would like to give back to the community through students' involvement and the woman in the conversation likes this idea too. She thinks that as students are learning and studying in this community, it makes sense for students to contribute their knowledge and energy to making the community a better place. For these reasons, the woman in the conversation supports the university's new plan.

4

阅读: search image。

听力: 鸟类通过多次捕食昆虫, 可以更容易分辨出昆虫, 不被他的伪装蒙骗; search image 的 predator 抓住 insect 上的独特特征, 用来提高捕杀率。从刚开始只能捉住很少量的一种 insect, 逐渐通过 search image 的培养, 最后这种 insect 成为其主要的 food。

The term "search image" refers to an adaptation observed in predatory animals that they tend to use visual detection to pinpoint their targeted prey, which can sometimes be camouflaged by its surrounding environment. In the professor's example, blue jays are known to prey on caterpillars as a part of their diet. However, the colors of caterpillars often resemble those of tree leaves because caterpillars have adapted their appearance to their surroundings as a camouflage. In response to this situation, blue jays have formed a search image for caterpillars that blue jays are able to recognize certain physical features in caterpillars through this search image and quickly detect and distinguish caterpillars from their surroundings and other insects. By using the search image, blue jays can increase their chance of catching caterpillars and over the time caterpillars become a major part in blue jays' diet.

5

两个研究生聊天, 说到研究生帮人代课, 课程情况不好, 不好在于学生没有 feedback。女生给

建议说:

(1)可以问问 classmates, ask opinion 收集建议;

(2)可以弄一个 survey, 问问有什么意见建议, 但是 survey 有时可能不会被认真填写, 效果不明显。

The man in the conversation is having difficulties improving a class he's assisting with because he couldn't collect feedback from members in this class. He can either ask for opinions from his classmates or design a questionnaire to be distributed in this class. In my opinion, it is better for him to conduct a survey for this class. First, if he asks for his classmates' opinions, his classmates might not have enough first-hand information to respond to his questions and actually help him improve the class. They might give him some neutral feedback to protect his feelings as most friends do. In addition, if he distributes a questionnaire to students in this class, he will be able to get the most straight-forward response from them and students might want to help him because they want their class to be better too. Therefore, I prefer the second solution.

6

两种 making choice 的方式: maximizer or satisficer.

psychology lecture:选择职业的态度。psychology lecture.讲两种不同学生在选择职业上的差异, satisficer 和 maximizer 对于择业不同的态度。maximizer:记者,可以在报纸杂志等等尽可能多的媒体,领域找工作。这类人只有工作条件可以给他们提供最大的发挥空间,他们才会选择这个工作。satisficer: lawyer 只要做个律师这类人对于选择工作有自己的一些标准,只要工作满足了这些标准,他们就会选择去做。

In the lecture, the professor talks about how people make choices regarding their career and they can be categorized as the maximizers and the satisficers based on their psychology in the decision-making process. First, a maximizer is someone who wants to make the optimal decision. In other words, they choose their career after exploring all of the alternatives and finally settle on a job that brings them the maximum utility. For example, a journalist might decide to work for a particular news agency because this agency is able to expose them to a variety of media and career opportunities. A satisficer, on the other hand, takes an action as long as their criteria are met. For instance, a satisficer who wants to be a lawyer might accept a job offer at any law firm without examining other options because their primary requirements are already met by this job offer.

第十二套

1

Which one do you enjoyable? Bicycle, train, automobile

I think automobile is the most enjoyable for the following reasons. First, it's more comfortable. For example, seats are adjustable in today's cars. Some of them even heat up. They make getting into a car in the morning less chilling during cold winter days. Second, automobiles give us more freedom. We can go anywhere, anytime. Some of the places we want to go might not have established public transportation in place. Lastly, the trunk at the back means

we can carry more with us while we travel, such as Cringing more food and drink with us on a camping trip.

2

Do you agree or disagree people will read fewer in the future?

I agree with the statement that people may read less in the future for the following reasons. First, with the widespread of internet in recent years, people's preference of media has changed pretty dramatically. For example, more and more of us mainly get our news through online video clips and news photographs. Fewer people have the patience to read through long articles. Second, we now have better ways to enjoy books. Some of them get to be made to movies. And for those that didn't, we can get audiobooks and listen to them being read to us instead of actually reading them.

3

Evaluation system from private to public 帮助教授更好地授课，学生选课也可以有参照，反驳：教授不会认真看，就算看了，教课也还是老样子，学生的评价也不会好好写，没什么用处。

4

概念是 reactance 就是说人要自由，被束缚的话会更加向往自由，两个例子：1 小孩在 playground 玩，爸妈不循序，会不听爸妈硬要去玩，2 商店对环境有害的 soap 停止供应，有些顾客却觉得妨碍自由，偏要买

5

art exhibition 选中了女生的画。

problem : the painting is too big

solution:use old painting 但是她的 skill improve 了，所以不希望用旧画作；重新画 small painting 也可以展示她

6

动物学家养的什么，两个好处：提供持续新鲜的肉，吃除了肉以外的其他事物，用 goats 做 sample:goats can control by sheperds; use goats to get milk yogurt and cheese

第十三套

1

如果你的 friend 要准备一个 presentation，你有什么建议 recommend 给他？

If my friend is going to do a presentation, I would like to give him the following suggestions. First, practice for as many times as possible in front of a mirror, and with others. Ernest Hemingway once said that the first draft of anything is shit. I couldn't agree more. Practice makes perfect. Perfection doesn't come easy. Second, don't put too many words on each slide. The most common mistake a presenter can make is putting too much information on

the screen and read from it. It makes a presentation boring and predictable. Use fewer words is the way to go. Pictures help too, they communicate so much better than letters.

2

老师让学生写 e-mail 问问题好呢还是在课堂上当面问好?

I think it's better to ask questions in person for the following reasons. First, one can learn so much more from a conversation or discussion. Many of brilliant thoughts were only made possible through having discussions and exchanging ideas. Both student and teacher are able to dig a little deeper into the topic if they sit down and talk for a few minutes. The second reason would be: instant feedback. Emails can take days to be answered, they aren't really that reliable. They end up in spam folders or get buried up pretty quickly.

3

school plan to reduce the use of energy in the school building. 晚上 9 点以后关掉 building. 男生同意, 因为学校 building 很 old, 所以窗子不严实, 坐在窗边会很冷, 而且这样也不利于 save warm. 第二点, 晚上关掉 building 会节约很多 energy, 晚上在 building 见面的学生可以 library 或者 student center.

4

syndrome 还是什么的, 是一种 signal。animal 与别的交流的时候 release a kinds of chemical material to send a message。听力里教授举了 polyp 和 clown fish 的交流做例子。polyp 可以保护 clown fish, clown fish 可以帮 polyp 吸引更多的 fish to eat.

5

男生有一个 3 页的论文要周一交, 但是他妈妈下礼拜过生日, 他可能赶不回去。他自己有两个 solution。第一个是 explain the situation to his parents, they will understand. 但是他会 feel bad, 因为他妈妈过生日。第二个是把 paper 带回家写, 但是他会被打扰因为有一个大 party。在学校写效率更高。

6

心理学。怎样去维持 enjoyable 的感觉。第一种是 various, change。for example, 如果一个人老是在一个地方 hiking, 他会 feel boring, but 如果他改变 routine 会让他觉得更有意思。第二种是 time 和 frequency, 有个女孩 like eat ice cream. 但如果她每天都吃就会不喜欢, 如果她吃 once a couple of week, 就会觉得更好吃, 持续喜欢更长时间。

第十四套

1

Describe a good study habit that is different from other students.

Version1:

A lot of people like studying in libraries, but my favorite place to study is in my bedroom. I

have a nice desk with a comfortable chair, and if I need anything, I know where it is in my room. Libraries are too quiet. Whenever there's a noise, I automatically look up to see what it is, which is distracting. Also, they don't let you eat in the library. If I'm studying in my bedroom, I can easily go downstairs and get a snack from the kitchen. In addition, if I have to study really late, the library always closes too early. If I work in my bedroom, I can stay up as late as I need to, without disturbing anybody.

Version2:

I like studying late at night for the following reasons. First, it's quiet during late at night. I concentrate better when the noise has died down in the house. It's true whether I'm in my dorm or at home. Specially after 11, everyone's finished their homework in the house, my mom and dad would be reading or getting ready for bed. Second, some people prefer to get up early in the morning, not me. I usually sleep in if I don't have anything special planned. Therefore there's no reason to go to bed early. The best part is, I don't get much messages or emails or phones so that I can fully concentrate on my work with zero distraction.

2

Large grocery department store or small special store, which one do you prefer.

Version1:

I like to go shopping in smaller shops. First of all, I think department stores are too crowded. It's not easy to try on clothes since there are usually long lines. Plus, I think the people that work at smaller shops are much more willing to help you, and they're not as busy so they give you better service. Also, when I go shopping, I know what I want to buy, so I usually don't wander around looking for things. I go directly to the small shop that sells what I want, and that's what I get. It's an easy way to shop and I like to support small businesses as well.

Version2:

I prefer to shop in big shopping malls for the following reasons. First, I can get everything I need at one place, whether it's clothing, games or electronics. I save a lot of time traveling between different stores this way. Second, there are more sales events in bigger stores. There're always discounts going on in major shopping malls. Also, they are better stocked. Some of the hot items can only be found in such stores when something's first introduced to the market. Lastly, there're more entertainments located in or near shopping malls. Be it a theater or restaurant. It's better knowing I have something to do after shopping.

3

【阅读】学生写信建议学校应该有自己 museum.理由一、可以多 opportunity 欣赏好作品；理由二、让毕业学生赞助修。

【听力】男同学不同意。理由一、downtown 的 museum 很近，而且 by bus 半小时就到了。而且还经常邀请特 NB 的艺术家来搞 exhibition。学生证有优惠而且周一（周末）免费；理由二、最近学校的毕业生已经捐钱盖了两个东西，一个是图书馆，另一是 student center。学校没钱，校友们也不可能捐钱了

4

【阅读】讲 optimal foraging, 动物捕猎时会用 energy-efficient approach 去捕食, minimize the energy to get what they need. Lecture。

【听力】例子是一种鸟, Croak 之类, 如何节约能量捕食 shellfish, 先是潜到水里找最大的, pick up the biggest fish in the lake, 然后把鱼从水里抓出来后在 离水面 5 米高的地方把鱼摔下去。太低的话, 鱼死不了还得再摔一次。太高的话有点浪费体力飞那么高, fly 5 meters, no more no less, to drop the fish, crack the shell. 因为是一种 shell fish, 不能直接吃。if high, waste energy. if low, need to do it many times, also waste energy. 5 米就是不高不低正合适。

5

【困难】rewrite report, and in before the final grading 【解决方案】: 1: leave town for family reunion, hand in at the beginning of fall semester, but no library resources available at home solution 2: do it now, and in in one week, miss the family reunion.

6

教授在 business class 里讲 advertisement 的 negative influence 对 environment 的影响。第一, wasting nature resources as trees. 然后举了自己的例子, 说她收到厨具公司的 booklet 广告, 但是对于她来说一点用也没有, 因为她住 apartment 不需要搞这玩意儿, 然后说很多住在她小区的人都不需要。所以浪费资源; 第二, 影响自然界的美观。说户外广告影响 nature beauty。即使在美的风景, 放一个大广告牌子也不好看了。