小卒过河淘宝店 Fly Your Dream

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- (1) 命中指数代表该题被考的可能性与重要程度,分为五星级,四星级和三星级,星级越高越重要。时间 紧张可优先看星级较高的题目
- (2) Qi表示第i题, Pj表示第j页,例如康老师Q1表示出现在康老师小范围该题型的第1题中。
- (3) 机经仅为一种预测,尽可能做到准确,但并不保证完全命中,请各位考生实力为先。

第一题

1. (命中指数: 五星) 描述最近参加的 event or celebration. Do you think everyone had a good time?

(康老师 Q1, 哈佛 P2, 豆腐 Q2, J2Q1) Last week, I attended my best friend Mary's farewell party as she was moving to the US for her graduate school. I think everyone at the party had a great time because Mary is very talkative and humorous; she paid attention to everyone and made sure we all had something to do at the party. For example, upon entering the party, Mary would introduce us to each other and tell us about something funny that she had done with the other person. This made us feel relaxed immediately when meeting new people at the party and we were able to start making friends with strangers easily. Therefore, we all had fun at Mary's farewell party.

2. (命中指数:四星)如果别人去你国家, What food will you introduce to visitors? and why?

(康老师 Q3) I would offer to take this foreign tourist to the most popular local restaurant in my city and recommend this wonderful Chinese cuisine, which is called "kung pao chicken", diced chicken fried with chili and peanuts. Actually this is the most popular Chinese dish, you can Cud it in every Chinese restaurant, big or small. The 2008 Beijing Olympic Games even made it to the top of the official menu **© cater to the myriad tastes of international guest. But I have another reason to recommend "kung pao chicken", which has something to do with a cooking contest I won when I was in college. I spent days researching and experimenting with methods to improve ways to make the perfect "kung pao chicken" and finally I was able to impress the judges. So to recommend "kung pao chicken" also means a opportunity to boast ibis particular experience in front of the foreign guest and hopefully win his/her praise.

3. (命中指数: 四星) 你认为你的 country 在近 20 年内 change 最大的是什么?

(康老师 Q2) Personally I found the increasing availability of cell phones the most important advancement in my country. It makes people's life ever more convenient and colorful! For example, we can now keep in touch with family members especially in the event of an emergency like

the other day my grandmother was so forgetful that she left the house key at home and couldn't get in so she used the cell phone that I bought her and called me to get her the key. It's hard to image what would happen if she had to wait for a whole day till I got home in the evening. Besides that I can also use the mobile phone to get you from A to B using navigation, a very useful feature for people like me who has a hopeless sense of direction.

4. (命中指数: 三星) Among the following professions, which do you think is the most important to a city? Police officer, building designer, or transport worker.

(豆腐Q1)I think police officers are absolutely vital to a city running properly.

When you hear of cities that are falling apart, one of the main problems that they have is a lack of a police force. Robberies increase, violent crimes increase. People become afraid to even go downtown or walk down the street after dark because they feel unsafe. Then families start to move away for the sake of their children, and so on. It's a mess. A city, first and foremost, needs to be a place where citizens can feel secure enough to live their normal lives. That means having police officers available when needed, both on patrol and responding to emergency phone calls. Well-designed buildings and public transportation are just secondary compared to that.

第二题

1. (命中指数: 五星)Do you agree or disagree: Sixteen-year-olds are not mature mough to drive cars.

(康老师Ql, 哈佛P2 豆腐Q4 J2Ql Personally speaking, I don't think sixteen-year-olds are mature enough to drive because driving involves not only technical skills but also a great sense of responsibility. For example, my cousin who grew up in the US got his driver's license when he was sixteen. However, he was only a teenager and didn't quite understand what it meant to be responsible when driving. He often talked on the cell phone or sent text messages when driving on the highway. There was one time he got into a car accident while talking on the phone. He was fine but the other car was badly damaged. Then he realized he should have been responsible for not only his own safety but others, too.

2. (命中指数:四星)你是否同意,现在的学生要比以前更加 work harder in study?

(康老师 Q2. By 淘宝 ID:康老师托福机经) I definitely agree with the idea that students nowadays work harder; it is especially the case in China where there is an ever increasing population. Here in China, parents are eager to make their only child a versatile genius capable of multiple skills as playing pianos, calligraphy dancing and so on; so students have to worker like crazy to meet their parents high expectations for them. It is also due to the gloomy economic prospect for the whole world. It is not uncommon to find a vacancy with a hundred graduates competing for. Therefore, each student has to work harder to distinguish themselves from the rest.

3. (命中指数: 三星) Some university classes only meet one day a week for a long period of time. Others meet several

days a week for a shorter period time. Which do you prefer and why. Fly Your Dream

(J2Q2) I definitely prefer breaking down a long study session into several short chunks
because there is research that shows that after an hour of intense focus, the brain needs a break, it needs to shift gears a
while. The brain's ability to absorb information starts to decline after about the first hour, so for example, you are
dealing with a lot of new concepts and vocabulary, if you just reviewed your notes, even 20 minutes a day, it would be
much better than studying for 5 consecutive hours during the week before the exam.

4. (命中指数: 三星)Nowadays many people find their social network on the Internet. Do you think it is a positive trend?

(豆腐 Q3) Yes, I think this is a positive wind for the most part. Online dating, for instance, can be very useful. Often, it's difficult to know whether people you randomly meet in person are single, in a relationship, or even interested in a relationship. Trying to figure it out can be awkward at times. But dating websites lead you to a large amount of people who are very clear about what they are looking for as far as relationships. It simplifies the process. Also online, you can make friends who share your interests and passions by going to websites about those specific topics. Someone who is shy and withdrawn might find it easier to initially talk to new people if it is done over the computer Eventually such interactions can happen in person, but meeting online can make it start easily and pleasantly.

第三题

- 1. (命中指数: 五星)阅读: 学生建议学校应该开一个study lounge:
- (1) 提供一个课间休息的地方。
- (2) 提供他们进行小组讨论和学习的场地。

听力: 男的表示赞同

- (1) 图书馆太远, 课间休息 30 分钟,但是20 分钟往返图书馆去学习真是太不方便了,如此一来可充分利用课间时间。
- (2) 可以在里面学习,还可以讨论课上未完的话题。举了个他自己的例子:上周他和同学说到莎士比亚的一个 play,他们想下课后继续讨论,只能在外站着讨论。

(康老师Q1,J2Q1)In the letter, the student suggests that the school install a study lounge where students can have a rest between classes, hold a group discussion and study. The boy in the conservation thinks it is a good proposal. He says that the library is toge far away from the classroom. There are only thirty minutes between classes, but the distances alone will take twenty minutes. So installing a study lounge will help students take better advantage of time between classes. Moreover, students can not only study in the lounge, but also continue the unfinished topics in class in the lounge. Last week, when he wanted to continue his talk about Shakespeare's play with his classmates, he failed to any space; as a result, he ended

up with discussing outside the classroom 可语更属 Fly Your Dream

- 2. (命中指数:四星)学校聘请导演的争议:阅读:大学校报通知,学校计划将为学生聘请一位知名director,辅导学生spring musical 的举办,好处有二:
 - (1) 这个导演要在学校theatre 辅导学生编排一部戏剧, 学生可以学到很多;
 - (2) 这个知名导演可以吸引学生看剧。

听力:女生反对,因为:

- (1) 这个导演很忙,一星期只能来学校一次;
- (2) 这个 director 并没有增加学生人数,因为他只有在业界出名,一般学生都不知道他是谁。

(康老师 Q2) The university newspaper has announced a plan to hire a famous director to

help with the school's spring musical, which used to be directed by students. It is believed that students could learn from this director, and more students would be attracted to the musical because of this director. Gonggong Weixin: However, in the conversation, the girl student opposes this plan. First, she says that the

director is a very busy person, and can only come to the school once a week. He won't be able to put much time into the spring musical. So it's better to hire a student to do the job. Second, she says that this director is only well-known in his own filed. Many students have never heard of him, so he is unlikely to draw many students to come and watch the musical.

3. (命中指数: 四星)阅读: 学校对theatre 专业的有新要求 (requirement), 所有theater major 的学生都要take trips off campus and see a drama, 每人要交35 元的费用,看三次的演出。因为作为art student 这样能更好地理解 theater。

听力: 男同学同意。原因一,艺术专业的学生从reading 中学不到真的东西,需要在观看戏剧中对character很好理解;原因二, real bargain,因为看一次演出的钱就不止35元,现在可以看三次。另外,可以free transportation。

(康老师Q3) The university has made a new rule concerning students who major in theater. They are required to take trips off campus and watch professional theatreproductions, for which they have to pay 35 dollars. It is believed that this will help students to better study theatrical art. In the conversation, the boy agrees with this new requirement. He says that first, students can never really learn theater by only reading about a play or a film. They have to personally listen to them and watch them in order to form a deeper understanding of the story and its characters.) Besides, he says that for 35 dollars you can see three plays, which is really a nice bargain, because normally it costs more than 35 dollars to see even one play. Plus the transportation is free!

4. (命中指数:四星)阅读:篮球队早上要在体育馆练球,有非校队的学生占用场地和器材,学生建议体育馆早上6~8点应让给篮球队练习然后延长开放时间到晚上,让所有人都能使用。

听力: 女学生不同意: (1) 大多数人晚上都有工作或者有课, (2) 建议可以限制器材的使用时间, 这样就不会让后面的人等太久。

(康老师Q4) The student in the letter has proposed to the university to allow only students on the basketball team to use the stadium from six to eight o'clock in the morning and the woman in the

conversation disagrees. First, the student in the letter suggests that the hours of the stadium should be prolonged in the evening so the stadium can be available to all students. The woman doesn't like this idea because most students have to work or go to classes in the evening so they don't really have time to use the stadium. In addition, the student in the letter says that other students were occupying a lot of the equipment at the stadium. The woman suggests that there should be a time limit for each student's use of the equipment so other students won't have to wait for a long time.

5. (命中指数: 三星) 学生 KATE-写信建议 MID TERM 前设置 3 DAY BREAK。一让人放松,而可以做作业。男的同意,说大一新生不适应,可以休息一下。他自己每周有 3-4 个考试, 很忙,可以用来写 PAPER,像历史课的 RESEARCH 就要很多时间准备。

(J2Q5) In the letter, a student suggests adding a three-day fall break just before midterm in each fall semester so that students can relax during the break and get some time off to prepare for their projects. The man in the conversation agrees with this suggestion because first-year students could make use of the break to get adjusted to their college life as both the way to live and the study pace are different from those in high school. Secondly, with so many exams to take and so many projects or research papers to complete, students are quite busy, they could use the break to do assignments and finish their project and papers.

6. (命中指数:三星)【学校建议】给博物馆的建议。第一是增加导游,第二是延长开放时间。【学生意见】男的认为建议很好。第一,导游会有帮助,另外男的是学历史的,可以去当导游,把知识分享给别人,也是一个工作经验。第二是学生白天学习很重,没有时间去博物馆,参观博物馆是很好的休息,更多的学生会去参观。

(豆腐 Q5) In this letter student has suggested that the museum hire more guides and extend its opening hours. The boy thinks that this is good suggestion based on two reasons. First, the boy is a history student, which makes him the right candidate for a museum guide. If he really gets the job, he will not only share what he has learned with museum visitors; but also gain some valuable work experience. Second, extending the opening hours into the evening is good news for those students who are busy with their study during the day. Plus it's a good way to relax. So the museum is going to attract more student visitors.

第四题

1. (命中指数: 五星)阅读: Alarm Calls。动物藉由发出alarm signals 来告知同伴附近有危险。Alarm calls 可以帮助同伴逃离危险,种族的生存率也就提高了。但有时也会藉行为驱赶同伴以降低食物上的竞争 (false alarm calls)。

听力:教授举例猴子群体生活,一起找食物并共享,当有predators出没的时候,先看到的猴子会screeching来告知同伴,听到讯号的同伴就会躲到树上去兔于受害;有一次却发现猴群找到了food准备要吃的时候,某一只突然screeching 吓跑其他同伴,但周遭并没发现predators却看到screeching的猴子待在原地把食物吃光!

(康老师 Q1,J2Q1,豆腐 Q6,哈佛 P3.)Some animals give out alarm calls to respond to UT Dream

danger, so they can warn their companions of an approaching predator. However, sometimes a counterfeit alarm call is deliberately used by an animal just to frighten their companions away in order to avoid competition.

For example, the vervet monkeys often search their food together and share it with each other. When one monkey spots a leopard, it would cry out loudly so other members would immediately run away. However, once a scientist noticed a false alarm call from a vervet monkey, which cried out just as its companions were about to share the food, but there was no leopard nearby. In a wnile, the other monkeys returned, only to find that the calling monkey was eating the food alone.

2. (命中指数: 四星)阅读:教育学, logical consequence 与 inappropriate behavior 之间的关系。就是说惩罚孩子要和为什么联系到一起,他才不会再犯。

听力: 教授举了个例子是教授原来在大学教小孩画画。有一个叫 Mary 的小孩,让她画画她画到了桌子上,教授就罚她不许出去玩。结果之后那孩子还是画;后来他就叫他画桌子之后不不许用 pen 画画了孩子明白了,以后就不犯了。

(康老师Q2) The technique "logical consequence" refers to a strategy in education that by directly giving a child consequences for the child's inappropriate behavior, the educator is able to prevent the child from engaging in the same inappropriate behavior again. The professor uses an example of his personal experience to show how using logical consequences is able to let a child learn from their mistakes effectively. When the professor was teaching children to draw, a child named Mary was drawing on the desk rather than on the paper. First, the professor didn't allow her to go out to play with other kids as a punishment. However, Mary continued to draw on the desk in class. Then the professor used a logical consequence by asking Mary not to draw with a pen again. Mary finally understood why drawing on the desk was inappropriate and never made the same mistake again.

小贴士:口答的时候要留意自己的语音语速语调,基本的原则就是能让考官听懂自己在讲什么,最好能做到语速适中,发音清晰,节奏流畅自然。

3. (命中指数:四星)阅读: environmental disturbances。在一些特定的地方,很多植物不是受到自然地质的损害,也不是人类活动的影响,还是被打扰了。

(a disturbance happened to the growth of some natural animals or plants in a particular area.)

听力:教授举例说有一种植物 bluegrass 长得很密,阳光都不能穿透,妨碍了其他植物的生长。于是农民开始养牛,牛把草吃了,给这个地区其他的植物提供了 space, sunlight 等,这个地区的生物多样性也提高了。

or animals in a certain area usually because of natural disasters or human activities. However, there's a third type of environmental disturbance that takes place naturally. The professor uses the example of bluegrass to show how some plants disturb the ecological system and reduce diversity. Bluegrass is known to cast dense shades wherever it grows and blocks most of the sunlight. As a result nearby plants are unable to absorb sufficient sunlight and grow properly, which is harmful for the environment and ecological diversity. In some places, farmers begin to raise cattle and feed the cattle with bluegrass in order to inhibit the growth of bluegrass. Reduction in bluegrass creates more space for other plants to grow and increases the sunlight absorption of other species. In addition, ecological diversity is also enhanced.

4. (命中指数:三星)【名词解释】leader price,就是搞个商品降价,打广告吸引顾客来买,这就是领导产品...别人来了不仅会买这个产品,还会买其他的...所以虽然这个产品没赚钱,其他的赚了很多。

【讲座举例】教授年轻时在超市工作,经理把牛奶降价,打广告,许多顾客来买,顺便买了其他东西,像鸡蛋什么所以那周获得了更高总利润。

(豆腐Q7) The reading passage defines the term "leader pricing", which refers to a pricing strategy in which the seller sets one of its products at a reduced price in order to lead customers to purchase this product, and at the same time stimulate their interest in purchasing the seller's other products as well. The professor then gives an example to explain how leader pricing works. The professor worked in a supermarket when he was young. One day, the supermarket advertised that it would sell its milk at a huge discount for a week. Seeing this advertisement, many customers came to this supermarket. Of course, they did not only buy milk, but also purchased other products as well such as eggs. Thus the supermarket made a higher total profits during that week.

第五题

1. (命中指数: 五星) 男生碰到的问题: 要在的newspaper 上发文章, 但是照片处理出现些问题, 而且他的相机坏了。女生推荐两个: 方法(1) 不要放照片上去, 但是男生觉得这样文章缺少吸引力: 方法(2) 还有一天的时间, 和别人借相机重新去拍照片, 不过怕来不及。

(康老师 Q1, J2Q1,豆腐 Q9, 哈佛 P1)The boy is going to publish an article about sculptures on the newspaper. He wants to include some photos he took for the sculptures, but the problem is that his camera went wrong and those photos cannot be used. In the conversation, the girl recommends two solutions—to submit the article without the photos, or to borrow a camera and retake the photos. I would suggest the boy to retake the photos. Firstly, if an article is accompanied by pictures, it will attract more attention from the readers. They will feel that this article is interesting and be more willing to read it. Moreover, since the boy has taken photos for the sculptures once, it will be much faster if he does it a second time. So he needn't worry about missing the deadline.

2. (命中指数: 四星)男生 couldn't find the key to his dorm but have to hand in a history paper in a couple of hours。女生先提出一个办法,就是跟教授说他的情况然后申请延迟提交。女生认为这个很 reasonable,但是男生说他上一份 paper 就晚交了,他不希望教授认为迟交对他来说是个很 regular 的事情。男生自己又提了个办法,说他

(康老师 Q2) The man in the conversation can't find the key to his dorm but he has to submit a history paper in a couple of hours He can either ask for an extension from his professor or pay fifteen dollars to ask someone on campus to help him unlock his door. In my opinion, it is better for the man to pay fifteen dollars and ask someone to open the door for him. First, because he submitted his paper late last time it might leave a bad impression on the professor if he's late handing in his paper again. For a college student, being punctual with deadlines should a priority. In addition, a fifteen-dollar fee for someone unlock the door seems reasonable for a college student and he can stop worrying about being not good enough in his class because of late submission of his paper.

- 3. (命中指数:四星)女生晚上有 performance 和 party,但她还要去图书馆工作,要 shelf 书。
- (1) 去 performance 和 party, 第二天一早 6 点就起来去工作, 但是因为参加 party, 这么早起肯定很会很累:
- (2) 麻烦别人帮她工作。她可以找其他在图书馆工作的人去做,但她就收不到这份工作的报酬了,她缺钱。

(康老师 Q3)The woman in the conversation wants to go to a performance and an after-party tonight but she has to work in the library. She can either go to the performance tonight and shelf the books the next morning or ask someone to replace her shift tonight. In my opinion, it is better for the woman to still go to the performance and its after-party and work in the library at 6 a.m. the next day. First, if she asks someone to replace her shift, she won't be able to get paid tonight and as a college student personal finance is always a priority. In addition, even though it might be exhausting for her to work at 6 o'clock in the morning after a long night, shelving books is an easy task and she can always take a rest after her shift.

- 5. (命中指数:三星) 男生的 band 需要找新的场地训练,一个选择是租 music studio,但是很贵,第二是 music building 还是什么,时间上有问题,白天不能练习,晚上也不能练习太晚。
- (J2Q5) From the conversation, we've learned that a boy from the school guitar band has trouble finding a suitable venue for staging their upcoming performance. So he discusses this problem with a girl and two solutions are mentioned. The first solution is to rent a music studio outside the school. This would ensure the best quality of performance but would mean a higher cost of rent. The second solution is to discuss with the school director about the possibility of using the school musical building, which would not cost much but would only be possible during the evening. If I were the boy, I would choose the first option, which is to rent a professional studio outside the school because although this would cost more, the band could charge a small amount of admission fee to cover this cost. Also, if staged in a professional studio, the quality of the sound and performance would definitely be enhanced, which would attract more audience in the tuture.
- 6. (命中指数:三星)【学生问题】女的房租要涨了(不能住学校了…原因太贵了) 【解决建议】解决一是和奶奶一起住,免费而且只住一学期能接受,但是会想念朋友。解决二是在学校图书馆 打工赚钱,但是下学期学习任务很重,功课很难。

(豆腐Q8)The girl currently lives on campus but the rent is going up beyond what she

can afford. She could either leave campus or live with her grandma, or she could still live on campus and work in the school library and make some money to cover the rent. I would suggest that the girl still live on campus and work in the school library. This way, she could make some extra cash to ease her financial burden. At the same time, working in the library may give her the chance to access resources in the library more easily. On the other hand, if she lived with her grandma, she would be living away from the school. So she may have to travel quite a bit every day, plus she would miss her friends a lot.

第六题

1. (命中指数: 五星)跟Marketing 有关,为了吸引消费者,business 必须说明他们的product and services is good。 其中service 又是现代营销的一个重要的东西,business 想办法让消费者相信他们的service is high quality and can be trusted。教授举例她的一个朋友,是一个Painter 专门刷House 的,但一开始很少人知道她,因为她以前不做这个。之后她的朋友就让一些消费者写有关于她的作品的评论,吸引了很多人过来。另外一种策略是,放上before and after photo 做对比,一些Potential customers 也对的的作品产生兴趣。

(康老师 Q1, J2Q) The lecture talks about two methods a business can use to advertise and promote its service. The speaker uses his friend's painting company as an example to explain these two methods. The first method is to ask customers to write testimonials. For example, the painting company can ask its former customers to write a comment on their service, saying how nice or how quick their paint job was. This will attract potential customers to the company. The second method is to illustrate a comparison between the wall before and after the paint. So when people see how much the wall is improved by the paint work, they are more likely to trust the company's service.

- 2. (命中指数: 四星)做广告 demonstration 的两种方法:
- (1) 把 products 放在极端的条件下,举例做 suitcase 的 company, 把 suitcase 放在雨中然后打开,在这种极端条件下,箱子里的 items 都是干的:
- (2) 展示 products 去解决问题前后的差异,举例清洁剂,先展示一件 muddy shirt,然后使用完清洁剂后 the shirt is clean。

(康老师 Q2)In the lecture the professor talks about two strategies advertisers use to demonstrate a product to the audience, including displaying the product under extreme conditions and showing the difference of an item before and after using a product. The professor uses the example of a suitcase and a laundry detergent company to illustrate these strategies. In the first example a suitcase company displayed a suitcase under the rain in an advertisement. Several hours later, they opened the spacease and it was completely dry on the inside. Displaying a product under extreme conditions like this does a great job impressing the audience. In the second example, a laundry detergent company was showing a muddy shirt at the beginning of advertisement. After using the detergent on the shirt, the shirt became completely clean. Demonstrating the before-and-after effect is also able to effectively persuade consumers.

【讲座例子】第一种用重力,飞很高,收缩翅膀钻入水中。第二种是特殊形体,有种鸟有短而壮的翅膀,可以帮他们。

(豆腐 Q10)The lecture talks about how birds can capture their prey in deep water. Two types of birds are mentioned – birds that enter the water from flight, and birds that dive from the surface of the water. The first type of bird uses gravitational force when diving. For example, when the brown pelican spots its prey, it would fly high above in the air, and suddenly it would retract its wings and plummet into the water. On the other hand, the second type of bird often takes advantage of their streamlined body shape or parts. For example, the duck has short but muscular wings. Using the force of its wings the duck can dive down into the water to catch its prey and then get back to the surface easily and quickly.

4. (命中指数:三星)【讲座要点】提供 service 的商家如何让别人知道自己的服务好。举例朋友之前是 painter,用两种方法让客人知道他刷墙技术很好。一、statement from old customer,老客户写好评。二、在工作室挂上 before and after picture,作对比

(豆腐 Q11) The lecture talks about two methods a business can use to advertise and promote its service. The speaker uses his friend's painting company as an example to explain these two methods. The first method is to ask customers to write testimonials. For example, the painting company can ask its former customers to write a comment on their service, saying how nice or how quick their paint job was. This will attract potential customers to the company. The second method is to illustrate a comparison between the wall before and after the paint. So when people see how much the wall has improved by the paint work, they are more likely to trust the company's service.

5. (命中指数:三星)动物孵蛋孵卵需要 moisture,有两种为卵 keep moist 的方式。青虫圭把卵产在水里,水可以很容易进入卵,使卵保持 moist。蛇蛋的 shell 有特殊的 structure 可以锁住 水分所以就算下到干旱的地方也无所谓。

(J2Q5)The lecturer discusses how animals ensure that their young babies are successfully hatched from eggs. The key is to keep the egg sufficiently moisturized because this ensures the healthy growth of young babies inside the egg. There are two possible ways for animals to maintain adequate levels of miniaturization in the egg, but in different ways. The first way is for animals to lay their eggs directly in the water. A typical example of this is frog, which directly lays its eggs in the water, so the eggs are sufficiently moisturized. But in case the animal does not live in or near water, another way is for animals to use special part of their body or a mechanism as a moisturizer. Snakes provide a good example of this. They lay eggs in a small bag that contains moderate amount of water so that snake hatchlings can be moisturized. That's why snakes can lay their eggs virtually anywhere, even in very dry places.